

# ELAVATE SALES PRESENTATION SKILLS

2 DAYS

**Sales Leadership,  
Influence and  
Presentations**

**Platform Skills that  
Deliver Sales Impact**

**Sales Presentation  
Enhancements**

**Organize Your Sales  
Message**

**Analyze Your  
Customer**

**You are the Driver,  
the Customer the  
Passengers!**

**Creating and  
Presenting Effective  
Visuals**

**Know Thy Self**  
*Your DISC Sales  
Presentation Style*

**Your Customer DISC  
Styles and Using the  
Room**

**Interacting with Your Customer**

**Your Final Sales Presentation**